Nigerian Agip Oil Company Limited RC2974

Operator of the NNPC / NAOC / Philips Oil Joint Venture

Tender Opportunity

Supply of Petroleum Products for NAOC JV land and Swamp Operations on Call-Out Basis (NipeX Ref: 3100043)

1. Introduction

Nigerian Agip Oil Company Limited (NAOC) intends to put in place a master purchase order (call-off contract) for the supply of petroleum products (AGO & PMS) for her Land and Swamp Operational Activities. The delivery locations are as follows:

- LAND (4° AT 919' N, 6° 58' 307 " E)
- SWAMP water draft: 3.5mt, co-ordinate: 0 4° 16 min N / 0 6° 14 min E

NAOC therefore announces to interested reputable Nigerian Companies and NJQS prequalified Companies of the defined scope of supply hereunder.

2 Scope Of Supply

The supply of the AGO shall consist of the services listed below:

Supply of AGO to NAOC operational vessels on call-off basis for a firm period of two years plus one year option

Total estimated quantity: LAND - 50,000,000 liters;

SWAMP – 96,000,000 liters

Per order quantity - LAND - 500,000 Litres per week

SWAMP - 2,000,000 liters every 2 weeks

Frequency of order - once a week for LAND and once in 2 weeks for SWAMP;

Certificate of quality shall be provided;

Testing of the AGO at OB/OB laboratory for LAND and at BRASS laboratory for SWAMP;

Supplier shall provide facilities/vessels necessary for safe transportation and delivery of the AGO;

Supplier may be required to deliver AGO to other locations

(RIGS/Flowstations)

3. Mandatory Requirements

- (a) To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Petroleum Products (Gas, Oils, Fuels) 2.07.02 and Truck Package / Product Transportation 3.08.15 (Product/Services) categories in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified Suppliers in this category will receive Invitation to Technical Tender.
- (b) To determine if you are pre-qualified and view the product/service category you are listed for: Open www.nipexng.com and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my Supplier status and then click supplier product group.
- (c) If you are not listed in a product/service category and you are registered with

DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for necessary update.

(d) To initiate the JQS pre-qualification process, access www.nipexng.com to

download the application form, make necessary payments and contact NipeX office for further action.

e) To be eligible, ail tenders must comply with the Nigerian Content requirements in the NipeX system.

4. Nigerian Content

Bidders are invited to express complete understanding and willingness to develop in-country capability and capacity for related items to enhance the development of Nigerian Content in compliance with the Nigerian Oil and Gas Industry Contement Development Act (NOGICD Act, 2010) and Cabotage Act.

Pursuant to above, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in the NOGICD Act and other extant laws only bidders whose submissions are compliance shall proceed to the next stage of the tender process.

The following are some of the information/documentation that will be required for submission at the ITT stage.

- 1. Details of Company ownnership and shareholding structure with certified true copies of CAC forms CO2 and CO7, including company memorandum & article of association and other evidence of entity's incorporation;
- 2. Documentated and verifiable evidence of supplier's past compliance with Nigerian Cabotage Act 2003;
- 3. Supplier's sourcing strategy/plan for this scope of supply;
- 4. Evidence of the address and location where procurement activities will be coordinated in Nigeria;
- 5. Details of all in-country facilities for onshore/offehore storage facilities, vessels etc.;
- 6. Nigerian Content Plan with detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that are involved in executing the supply;
- 7. Current and in-place organization structure with detailed experience and skills of key management personnel with names;
- 8. Evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.

Note:

Only Nigerian Companies are qualified for this supply. Bidders shall be requested to provide evidence to show their compliance with the above listed requirements at the ITT stage.

Failure to meet the Nigerian Content requirements is a "FATAL FLAW".

5. Closing Date

Only tenders who are registered with the relevant NJQS product/service category, Petroleum Products (Gas, Oils, Fuels) 2.07.02 and Truck Package/Product Transportation 3.08.15, as at 21stFebruary, 2012, being the closing date, shall be invited to submit Technical Bids.

Please visit the NipeX Portal at www.nipexng.com for the advert and other information.

6. Additional Information

This advertisement of "Tender Opportunity" shall not be construed as a commitment on part of NAOC, nor shall it entitle applicants to make any claims whatsoever and/or seek any indemnity from NAOC and/or any of its partners by virtue of such Applicants having responded to this advert.

Management